



HMGS EAST

Eastern Chapter Historical Miniatures Gaming Society

Tax ID # 52-1463458

1/12/2008

Minutes of Meeting of Board of Directors on January 12, 2008

Call to Order

President Pete Panzeri called the meeting to order at 9:20 am in the Pimlico Room, Hampton Inn, BWI Airport, MD.

Quorum

A quorum was established with the following Directors:

President Pete Panzeri
Vice President for Convention Operations John Drye
Treasurer Dudley Garidel
Secretary Bill Rutherford

Arriving during the meeting were:

Executive Vice President and Vice President for Communications Heather Blush (arrive 10:00 am)
Fall-In 2007 Director Jim McWee (arrive 9:36 am)
Historicon 2007 Director Bob Giglio (arrive 9:57 am)
Historicon 2007 Deputy Director Neil Brennan (arrive 9:57 am)
Cold Wars 2008 Director Frank Preziosa (arrive 10:00 am)
Cold Wars 2008 Registrar Michelle Preziosa (arrive 10:00 am)
Vice President for Education Don Manser (dialed in via speaker-phone at 3:33 pm)

Approval of Minutes

Bill Rutherford made and Pete Panzeri seconded a motion to approve, as amended at this meeting, the minutes of the 8 Nov 07 Board Meeting.

The motion passed by unanimous consent of the Directors present.

Jim McWee, Bob Giglio, Neil Brennan, Frank Preziosa, Michelle Preziosa, and Heather Blush arrived at the meeting.

Dudley Garidel made and Bill Rutherford seconded a motion to approve, as amended at this meeting, the minutes of the 11 Nov 07 Board Meeting.

The motion passed by unanimous consent of the Directors present.

Bill Rutherford made and John Drye seconded a motion to approve, as amended at this meeting, the minutes of the 12 Dec 07 Board Teleconference.

The motion passed by unanimous consent of the Directors present.

Treasurer's Report

Dudley Garidel reported on:

- HMGS East FY2007 YTD spending.
- HMGS East IRS audit of tax year 2005

John Drye reported on convention hardware purchases.

Bill Rutherford accepted Board tasking to contact Dell Computer Inc. NLT 14 Jan 08 about laptop computer availability and pricing.



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John Drye accepted Board tasking to procure a credit card machine NLT 31 Jan 08.

Historicon Site Review

Pete Panzeri and John Drye reported on Convention Site Committee progress.

John Drye provided copies of the Convention Site Matrix to the Directors present.

Pete Panzeri and John Drye accepted Board Tasking to complete the Convention Site Matrix data for the Lancaster Convention Center, the Crosswinds Conference Center (BWI), and the Baltimore Conference Center NLT 1 Mar 08.

Pete Panzeri and Heather Blush accepted Board tasking to conduct a follow-up poll on convention site criteria ranking NLT 31 Jan 08.

Convention Operations

Dudley Garidel reported to the Board on the Cold Wars 2007 and Fall In! 2007 cash overages.

John Drye accepted Board tasking to acquire a one-year supply of badges and badge-holders for HMGS conventions and to provide a status report to the Board NLT 31 Jan 08.

Cold Wars 2008

Frank Preziosa reported on the status of Cold Wars 2008 (Attachment 1).

Fall In! 2008

Jim McWee reported on the status of Fall In! 2008 (Attachment 2).

Historicon 2008

Bob Giglio reported on the status of Historicon 2008 (Attachment 3).

Pete Panzeri reported status of convention staff shirts.

John Drye accepted Board tasking to work with the Convention Directors to develop a consolidated annual convention timeline NLT 29 Feb 08.

Bob Giglio accepted Board tasking to report to the Board at Cold Wars 2008 on Volunteer/Exhibitor appreciation options.

Status of Amendment of HMGS East Articles of Incorporation

Bill Rutherford accepted Board tasking to refer the amendment to Article XIV of the HMGS Articles of Incorporation approved by Board vote at the 11 Nov 07 Board meeting to the HMGS Corporate Attorney and to report to the Board no later than Cold Wars 2008. Any expenditure of funds in this effort in excess of \$500.00 will be reported to the Board before incurring the expense.

Board Roles and Responsibilities

Don Manser dialed into the meeting via speaker-phone.

Heather Blush communicated to the Board her preference to withdraw from the BoD position of Executive Vice President.



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Bill Rutherford made and Pete Panzeri seconded a motion to appoint John Drye to the office of Executive Vice President, effective immediately.

The motion passed with a vote of 4 – 0 – 1, with Pete Panzeri, Heather Blush, Dudley Garidel and Bill Rutherford voting in favor and John Drye abstaining.

HMGS Newsletter

Pete Panzeri requested that the Board suspend the Order of Business in order to address the HMGS East Newsletter out of order. Accepted by unanimous consent of the Board.

Heather Blush reported on the status of the newsletter:

Bill Rutherford accepted Board tasking to provide Heather Blush an updated mailing list NLT 14 Jan 08.

Board Roles and Responsibilities, cont'd

Pete Panzeri reported to the Board, providing an update on his orders for military deployment.

Don Manser, Jim McWee, Bob Giglio, Neil Brennan, Frank Preziosa, and Michelle Preziosa left the meeting.

Bill Rutherford made and Dudley Garidel seconded a motion to request Pete Panzeri's continued service as an HMGS Director in the event of his deployment overseas.

The motion passed with a vote of 4 – 0 – 1 with Bill Rutherford, Dudley Garidel, Heather Blush, and John Drye voting in favor and Pete Panzeri abstaining.

Awards Program

Pete Panzeri reported on HMGS awards programs.

Education Program

Pete Panzeri reported, on behalf of Don Manser, on HMGS education programs.

Outreach Program

The Board reviewed the Outreach Program report submitted before the meeting by Mike Pierce.

HMGS East 2008 Elections

Pete Panzeri accepted Board tasking to confirm James Curtis to continue as Committee Chair for the 2008 HMGS Election and report to the Board NLT 31 Jan 08.

Scheduling of Next Board Meeting

The next Board meeting will be a teleconference at 8 pm Eastern Time on 17 Feb 08.

Dudley Garidel accepted Board tasking with setting the teleconference up.

Bill Rutherford made and Heather Blush seconded a motion to adjourn.

The motion passed by unanimous consent of the Directors present.

The meeting adjourned at 4:14 pm



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APPROVED _____ DATE _____
Pete Panzeri, President

APPROVED _____ DATE _____
Bill Rutherford, Secretary



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ATTACHMENT 1: Cold Wars 2008 Report

1. The Theme for Cold Wars 2008 is The Golden Age Piracy
2. Cold Wars 08 time line
 - a. We cutoff the PEL on Dec 14
 - b. Convention news letter (PEL) will be released NLT 01 Jan 08 is behind will go out this coming week
 - i. Send it out first class
 - ii. List of current members and Hobby shops
 - c. Pre registration will still open 14 Jan 08 with an online PEL
 - d. On site Program will be at the printers by 15 Feb 08
 - e. Pre Reg will close 22 Feb, mail ins post marked on that date
 - f. Addendum will close the 24 of Feb
3. T-Shirt Design is completed, Michelle did a fantastic job, Bring shirts
 - a. Using Don Mainz's Black Beard picture for the front cover of program
 - b. Strolling shanty singers? A no go
 - c. Planning a treasure hunt, working on getting Vender sponsorship
 - d. A pirate Logo game
4. The POD delivery dates, to be delivered on the 5th of March
5. Ordered plastic shopping bags 10,000 @ 157 a 1000
6. next year's theme "Revolutions"



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ATTACHMENT 2: Fall In! 2008 Report

January BOD Meeting
By Jim McWee – Convention Director

Website

- Has been updated for 2008
- Timeline will be posted around Cold Wars

FALL IN! Contract for 2009 and 2010

- Contacted IKE and Allstar in December
- Have response from Allstar, raised price from \$10,500 to \$11,000.
- Still waiting for new contracts
- Will reengage with them the week of Jan 22

FALL IN! 2009 Theme

“The Wars of Latin America”

From Aztecs and Incas, Pizarro and Cortez, the wars of liberation, the 19th Century conflicts between the now independent countries of Latin America as well as conflicts with outside or neighboring powers (such as the US), the Chaco Wars, revolutions, and even the Falklands War of the 20th Century.

Wargames Soldiers & Strategy

- Allow us to use photos for website, shirt and program



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ATTACHMENT 3: Historicon 2008 Report



HISTORICON™

Historical Miniature Gaming's Biggest Summer Vacation! 2008

HISTORICON REPORT

12 January 2008

By Bob Giglio – Convention Director

I – OVERVIEW

1. General Comments on HISTORICON 2007:

- a) Table Rental: The convention services company double-booked events the same weekend as HISTORICON 2007, and thus were short of 6-foot tables. Therefore they sub-rented 6-foot tables from our old (poor!) contractor in York, PA. Naturally some of the tables had rough edges and staples sticking out of them, as compared to those from our main company. I have been assured that this will not happen again.
- b) Load-in: For 2007 the Host had arranged with the convention services company to delivery items for set-up 10 AM Monday of the convention, rather than 10 AM Tuesday as normal. I found out about this the week prior to the convention, and had to adjust my schedule to arrive the day before set-up. Initially the Host forgot to comp the extra room nights, but later refunded them.
- c) Host Refunds: Due to problems and such, I procured refunds on 2007 items; largest being \$3330 for Expo Center rental due to poor A/C and bathroom plumbing.
- d) Rooming Problem: Four nights lodging for a former HMGS East BoD member (Jay Hadley) was found on the HISTORICON 2007 bill. These were all comp rooms, and HMGS East was not charged for them. I inquired about this, and Host Management related the following:
 - Quoting the Host Management, they stated that it was their “understanding that this was the first year”; that a comp room for Jay Hadley appeared on the HISTORICON bill.
 - I inquired why comp rooms were given to someone no longer involved with the convention or BoD; quoting Host management exactly, they said: “Jay set this scheme up when he was on the Board.”
 - When I asked the Host Management why they agreed to this, they stated: “because Jay has been our constant for years”.
 - The Host Management also stated that they: “informed Jay when he called about it the day after the convention that the scheme would now be discontinued, because with the conflict it caused, we have no intention of repeating it”, and added directly to me, that “in order to avoid the conflict and any insult to your organization and governing Board, it will not be repeated. Maintaining our relationship with HMGS is our first priority”.
 - I have no idea how long the deal was supposed to go on either, and I can only take Host Management at their word with regard to saying that they didn't give Jay Hadley a comp room prior to HISTORICON 2007.

- e) Outside Interference with Convention Operations: It was found that two former BoD members (Bob Coggins & Jay Hadley) had a meeting with the Host Event Manager about HISTORICON 2007 items. The Host was reminded, and clearly told (again) that they are to have no discussions nor relate any operational or financial matters to anyone outside of the convention director or the designated Board member.
- f) Sunday Count Out: Recommend new person/process; reason is that the current person used for the count out (Richard Egtvedt) kept a copy of the records from the count out, which are HMGS East proprietary information, that only the treasurer and convention director are allowed to have. While we release final numbers to the general public, we do not discuss methods or specifics as they are part of our negotiation with the hotel. [At this meeting the BoD agreed this was improper.]
- g) Hotel Commissions (in lieu of comp rooms for staff): Over \$700 income earned from room blocks in 2006, and \$1788 in 2007; possibly double that for 2008, depending if the new Candlewood Suites opens in time.

II – PROMOTIONS

1. World Boardgame Championship: Were very happy to have worked with us in cross-promotions with HISTORICON 2007, and their convention had the highest ever attendance (up about 200), which could be a result of collaborating.
2. Osprey Publishing Report: They again received very good comments and liked all aspects of being involved with HISTORICON 2007, and will continue for 2008. They are looking at ways to further assist in HISTORICON promotion; a webpage about their wargame rules that will have a link to HISTORICON site. They will be running a Fields of Glory tournament at Cold Wars 2008, as that is when their new rules will be published, and this will also occur at HISTORICON 2008 as well as demos of the rules.
3. Wargames Illustrated: Besides adverts in their magazine, an AAR should be forthcoming about HISTORICON 2007.
4. Armchair General Magazine: 2007 was the first test year for being involved with HISTORICON; things worked well enough that they are interested in returning. However prior to discussing things, they are awaiting their own budget approval for 2008, but one promotional item is to have a webpage for the HISTORICON speakers provided.
5. Miniature Wargames: Their attendance was arranged for 2007 (since their staff have never attended

HISTORICON previously!) with an eye to expanding promotional awareness. They greatly enjoyed the convention, remarked that “there really is nothing like it”, and have placed AAR articles in various issues of their magazine (the HISTORICON 2007 AAR being in the Nov. 2007 issue), and is quite complementary.

6. Casemate Publishing, Ltd: Currently working with them to be involved for promotions and speakers; for HISTORICON 2008, as a new promotional avenue.

4. Painting Events: Iron Paintbrush will be expanded a bit for 2008, since it seems to be well received in 2007. Other details of a revised/renamed painting program will be forthcoming (for the brochure and website) once received from the Painting Coordinator, Heather Blush.

III – EXHIBITORS

1. Ad Income: Total is \$1110 (includes \$260 from local ads, \$300 for WOTC giveaway)
2. Wait List: 5 exhibitors wanted space (total 10 tables), but could not get in this year, and based on requests, 5 exhibitors wanted more space (total 20 tables), but could not get them this year [this does not take into account exhibitors who would like more space, but did not request it as they know they would not get it; estimate about 20 more tables) – total all 50 tables could be sold if space was available.

IV - REGISTRATION

1. Registration Database: Any word on initial requirements yet, as the current system and process is very poor (since they were supposedly being started for over a year now by now ex-BoD member Fred Haub)?
2. Registration Manager’s/Deputy CD’s Report – Neil Brennan gave a brief report.

V - EVENTS

1. Event Manager’s Report: HISTORICON 2007 had over 700 games, but with the loss of the Wheatland Room (9 gaming tables) and the move of the Flames of War Nationals to HISTORICON 2008 and using the Showroom, this will mean a total loss of about 30 tables for regular gaming.
2. Table Usage For HISTORICON 2008: Due to the aforementioned loss of the Wheatland Room and FoW Nationals in the Showroom for 2008, we will probably severely limit the number of multi-table games, as well as probably follow HMGS’ historical mission statement more closely by only allowing Fantasy and Sci-fi games as pick-up games, if GM registration for historical games is as high for 2008 (games like VSF, Pulp and those ‘what-ifs’ with historical figures will be allowed).
3. GM Admission Policy: Games are coming in earlier, thus allowing for better promotions, as planned.

VI – HISTORICON 2008

1. 2008 Program Cover & T-shirt Artwork: Design selection already completed.
2. Military Seminar Series: Rene Chartrand has agreed to be a Guest of Honor for 2008. Christopher Duffy has declined, but we will have a number of speakers about the French & Indian War (ex. Dr. Walter Powell of the Braddock Road Preservation Assoc., Doug MacGregor of Ft. Pitt, etc.), plus others for non-theme seminars.
3. GM Guest of Honor: Rules author and SYW Association GM Bill Protz (with Jim Purky) will be attending with very large SYW games.

VII - FUTURE HISTORICONS

1. Status of any planned move by the BoD?
2. HISTORICON 2010 Theme Approval: “Pike and Shot” – Seventeenth Century European Warfare.