



HMGS EAST

Eastern Chapter Historical Miniatures Gaming Society

Tax ID # 52-1463458

9/23/2006

Minutes of Meeting of Board of Directors 4 DECEMBER, 2005

Call to Order

President Fred Hubig convened the meeting at 1220 on December 2, 2005 in the Heritage Room of the Lancaster Host Resort.

Determination of Quorum

A quorum was established, with the following Directors and officers present:

President Fred Hubig
Treasurer James Curtis
Vice President for Promotions and Communications James Mattes
Vice President for Education & Outreach James Birdseye

Historicon 2006 Director Bob Giglio
Amy Chatelet from KSG.

Absent were:

Vice President for Convention Operations and Dealer Liaison Fred Haub
Secretary and Vice President for Membership Services Bill Rutherford.

Introductory Remarks

Fred Hubig welcomed everybody to the meeting and announced that the focus of the meeting would be to open discussion of the budget, along with explanation of the budget paperwork and methodology.

Executive Vice President Pete Panzeri (Secretary Pro Tem in the absence of the Secretary) arrived at 1224 and assumed taking minutes from Jim Birdseye.

Fred made a motion to waive reading and approval of previous minutes due to absence of the Secretary.

The motion passed unanimously by those Directors present.

Fred reviewed a request for an Exception to Policy forwarded to the Board by the Fall-In! Director Mike Pierce, from Mercenary Miniatures, submitted for reimbursement of a fee paid in advance for unused vendor space at Fall In! 2005. The BoD reviewed and discussed the applicable policy, the details of the case, the Convention Director's comments, and the request submitted.

Pete made and Jim Birdseye seconded a motion that in this case HMGS East will abide by the published HMGS policy and Fall-In! 2006 Exhibitor Contract.

The motion passed unanimously by those Directors present.

Pete made and Jim Birdseye seconded the motion:

Upon receipt of an itemized list of expenditures HMGS East will reimburse Duke Seifried up to \$1,600 for expenses incurred at Historicon 2003.

The Directors reviewed and discussed the details of the issue.

The motion passed 4-1 with Fred Opposed.



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Pete made and James Curtis seconded a motion to change the previous HMGS East BoD policy from "Not reimburse Game Masters" to the following:

HMGS East will only refund GM expenses if the BoD approves a written agreement submitted in advance by the Conventions Director, and all receipts are provided within 60 days after the event.

The Directors reviewed and discussed the details of the issue.

The motion passed unanimously by those Directors present.

Draft FY2006 Budget

James Curtis provided the BoD with a copy of the draft FY2006 budget for review.

Draft Promotions & Newsletter Budget

James Mattes reviewed a draft Budget of Newsletter and Promotional Expenses for FY2006. He also reviewed the current newsletter printing and mailing RFP options. He also presented a plan coordinated by Bob Giglio to conduct a post-card mailing to promote Historicon 2006. The Draft Budget was amended to reflect these costs

Draft Historicon Budget

James Curtis and Bob Giglio reviewed with the Directors the amended Historicon 2006 portion of the the draft HMGS FY2006 budget.

Upon review of documented practices of some non-HMGS-members (arriving Friday, gaming, buying a one-day pass Saturday, and departing Sunday), Jim Birdseye made and Fred seconded the motion:

HMGS East discontinues One-Day Passes for Non-HMGS Members at all three HMGS East Conventions.

The Board reviewed the issue.

The motion passed 4-1 with James Mattes Opposed.

Fred directed VP for Convention Operations Fred Haub to do a comparative study on the costs and efficiency of renting 8-foot vs. 6 foot tables and to report his findings to the Board no later than the next Off-site Board meeting.

The Historicon 2006 budget was amended and incorporated into the draft HMGS FY2006 budget.

Draft Cold Wars Budget

James Curtis reviewed with the Board the amended Cold Wars 2006 portion of the draft HMGS FY2006 budget. The Cold Wars 2006 budget was amended and incorporated into the draft HMGS FY2006 budget.

Draft Fall-In Budget

James Curtis reviewed with the Board the amended Fall-In! 2006 portion of the draft HMGS FY2006 budget. The Fall In! 2006 budget was amended and incorporated into the draft HMGS FY2006 budget.

Upon review of a large deficit in the complete draft HMGS FY2006 budget, Jim Birdseye made and Fred seconded the motion:



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HMGS will realign Convention expenses with the current Convention Pre-Registration Discount program so that Convention Exhibitor fees will be set at the following prices starting in FY2006:

Fall In: \$90

Cold Wars: \$125

Historicon: \$150

The motion passed 3-1-1 with James Mattes opposed and Pete abstaining.

Draft FY2006 Chapter Expenses Budget

James Curtis reviewed with the Board the Chapter Expenses portion of the draft HMGS FY2006 budget.

Pete made and James Mattes seconded the motion:

HMGS East rescinds the previous related policy and will entitle Board members to accomodations for the day of all Board meetings.

The Board reviewed the issue, discussed and modified the motion.

The motion passed unanimously by those Directors present.

The Chapter Expenses Budget was discussed, ammended and incorporated into the draft HMGS FY2006 budget.

Bob Giglio shared with the Board the results of his solicitation of comp rooms and commissions from local hotels.

James Mattes made and Jim Birdseye seconded a motion to approve the amended HMGS FY2006 Budget .

The motion passed unanimously by those Directors present.

Fred made and Jim Birdseye seconded the motion:

The Board of Directors appoints EVP Pete Panzeri assume the role of HMGS East Awards Director. He will solicit input from all Convention Directors and the Legion of Honor and provide the Board with a draft "Comprehensive Awards Program" no later than the next Off-site Board meeting.

The motion passed unanimously by those Directors present.

Fred made and James Mattes seconded the motion:

The Board of Directors appoints Pete Panzeri as Chair of the HMGS East Policy and Bylaws Review Committee. He will solicit input from Board members and Convention Staff and provide the Board with a reccomended course of action no later than the next Off-site Board meeting.

The motion passed unanimously by those Directors present.



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Fred made and Pete seconded a motion to adjourn.

The motion passed unanimously by those Directors present.

The meeting adjourned at 4:35 pm.

APPROVED _____ DATE _____
Fred Hubig, President

APPROVED _____ DATE _____
Pete Panzeri, Secretary Pro Tem