



HMGS, INC.

## Historical Miniatures Gaming Society

Non Profit Tax ID # 52-1463458  
25 West Courtland Street – Bel Air, MD 21014  
[www.HMGS.org](http://www.HMGS.org)

### Minutes of Meeting of Board of Directors on March 10, 2010 at the Lancaster Host Hotel, Lancaster PA

#### Call to Order

The President, Frank Preziosa, called the meeting to order at 8:40pm.

#### Quorum

A quorum was established with the following Directors present:

- President – Frank Preziosa
- Executive Vice President /Vice President of Education – James Petrie
- Treasurer – Dudley Garidel
- Secretary – Michelle Preziosa
- Vice President of Outreach / Member Communication– Heather Blush
- Vice President of Convention Operations – Orest Swystun  
(stepped out at 8:39/returned at 8:43)
- Awards Committee and Game Master Liaison – Pete Panzeri

#### HMGS Officers Also in Attendance:

- Cold Wars Convention Director – Frank Preziosa
- Historicon Convention Director – Bob Giglio
- FALL IN! Convention Director – Andy Turlington
- Cold Wars Convention XO – Michelle Preziosa

#### Agenda

- Minutes approval
- 2010 Annual Budget Approval
- Convention Directors Report
- VFCP Report
- HMGS reimbursement policy and card usage
- Saturday Membership Meeting – confirm agenda/sequence

#### Old Business

Pete Panzeri reported that past minutes of July 2008 of June 2009 were sent to George Nafziger for his signature. As soon as they are received they will be signed by Pete Panzeri (past President) and then mailed to Michelle Preziosa to publish.



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### **Motion**

Dudley motioned that the Board of Directors approve to post provisional minutes until a copy is provided and signed by past secretary, George Nafziger and past President, Pete Panzeri.

Heather Blush seconded the motion

Passed by unanimous consent by all Directors present.

### **Historicon 2010 / VFCP Report**

Orest Swystun reported about the Sheraton Hotel contract dispute.

### **New Business**

#### **Minutes**

Motion made by Heather Blush that the BoD meeting minutes from 9/26/09, 11/8/09 and 11/14/09 are approved as amended.

Dudley Garidel seconded the motion.

The motion passed by unanimous consent by all Directors present

#### **Convention Directors report:**

Fall-in! Director, Andrew Turlington reported on the progress of Fall-in! and the theme is "235<sup>th</sup> Anniversary, US Marines" (attachement 1)

#### **Tasking:**

Orest Swystun accepts the task to contact the Marine Corp Museum for participation at Fall-in! of 2010

Historicon Director, Bob Giglio presented his CD report on the progress of Historicon and the theme is "Pike and Shotte" – 17<sup>th</sup> Century Warfare 1600-99 (attachment 2)

Cold Wars Director, Frank Preziosa, reported that due to the way the new CRS system operates, he cannot provide preliminary data at this time, access to the final reports are forthcoming

#### **2010 Annual Budget Reports:**

##### **Motion**

Dudley Garidel motioned to approve the 2010 proposed budget for HMGS and convention in version 0.6 as amended.

Pete Panzeri seconded the motion

The motion passed by unanimous consent by all Directors present



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## Tasking

Pete Panzeri accepts the task to provide Dudley Garidel a draft SOP for the HMGS reimbursement policy and card usage within two two weeks of March 10, 2010.

Dudley Garidel accepts the task to edit and present the SOP for the HMGS Reimbursement Policy and Card Usage for approval within two months of March 10, 2010.

## Independent Financial Oversight Committee

The BoD approves the Presidents IFOC Tasking of 3 Mar 2010 (attachment 3).

Dudley Garidel seconded the motion

The motion passed unanimously by all Directors present.

Pete Panzeri motioned to adjourn the meeting at 11:14 pm

Jim Petrie seconded it.

The motion was approved unanimously by all Directors present.

APPROVED   
Frank Preziosa, President

DATE 4/21/10

APPROVED   
Michelle Preziosa, Secretary

DATE 4/21/10

Attachments as follows – 1, 2, and 3



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(Attachment 1)

HISTORICON REPORT 10 March 2010 By Bob Giglio – Convention Director

## I – OVERVIEW

1. We currently have three Group Blocks with other area hotels – Crowne Plaza, Fairfield Inn by Marriott, and Dolce Hotel – more will be added as they become available and meet our contractual requirements.

## II – PROMOTIONS

1. Advertising: Adverts will be in Wargames Illustrated, Miniature Wargames, Battlegames, Toy Soldier Collector, Military Modeler, and possibly in Skirmish magazines, plus possibly others TBD.

2. Casemate Publishing: Will have a much larger Vendor Hall presence (3-4 booths as opposed to 1 table).

- New Feature: This allows them to work with us to have publishers they represent send their authors to HISTORICON for book releases and signings, in an effort to make HISTORICON the place for authors to 'Meet & Greet' each year; this year they have 3-4 attending.

- They will be giving out the HISTORICON 1-page flier at all events they attend in the UK and US, specifically SALUTE in the UK and the Reading Airshow in Reading, PA, which has about 40,000 attendees, and HISTORICON info in their newsletters.

3. Osprey Publishing: They will have 1 info booth (non-selling) at the convention.

- This allows them to expand on their authors doing book signings at HISTORICON (see above about 'Meet & Greet'; this year they have 2 attending plus their main artist Peter Dennis will also be attending.

- They will be giving out the HISTORICON 1-page flier at all events they attend in the UK and US, specifically SALUTE in the UK, and HISTORICON info in their newsletters.



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- They will have HISTORICON banner ads on their website, and promote the convention through their e-newsletters as well.

4. Weider History Group: Expanding their participation and promotions for HISTORICON.

- Dana Lombardy is working as part of the HISTORICON 2010 Promotions to assist in bringing in new companies to HISTORICON, especially publishers. His work should also eventually help the other two conventions with bringing in more vendors and seminars.

- New: They will be purchasing 2 corner booths in the Vendor Hall; this is a first since they normally do not sell at conventions.

- They will be having authors do book signings, etc., at HISTORICON (see above about 'Meet & Greet'); this year they have 3-4 attending.

- Additionally, other companies they are in touch with will be attending, but only to "look" at HISTORICON, for 2011 appearance (since it was too late this year for them to attend, given the move of the convention and how they already allocated budgets). To this end, they are sending someone to the GAMA Trade Show on our behalf with Vendor Packets and a flier about HISTORICON.

- As last year Armchair General will be devoting a webpage to their speakers to help promote the War College, and running banner adverts on their website.

5. Battlefield USA: Since they will be holding the Flames of War US Nationals at HISTORICON again, they are also helping us promote the convention via their avenues. This includes via Wargames Illustrated, magazine (along with a pre-convention article about the Hobby University as a 'teaser'), but also by having fliers stuffed into their mail orders in the US, and distributed at other major conventions they attend (such as Adepticon, etc.), and through their e-newsletter, website and blogs as well.

6. Valley Forge Historic Park: Details are being worked out to have cross-promotions with the park.

7. Visitor's Center: Details are also being worked out to promote the convention to local businesses (and to sell adverts in the program), as well as having an info booth



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for attendees at the convention (to let them about area attractions, directions, make dinner reservations, etc.)

### III – EXHIBITORS

1. Vendors: Henceforth the recommendation is that “Vendor” is to be used instead of “Exhibitor” or “Dealer”, since if you look up the meaning “Vendor” is 100% correct. [BoD Approved unanimous.] Using the term “Exhibitor” is very incorrect and nothing more than window-dressing; they sell things, not exhibit!
2. Vendor Packets: Have been sent to all vendors on the database (over 50 more were added recently!) starting on March 7th. Packets reflect the new prices that the BoD developed, and the fact that booths will be used.
3. Wait List: Due to expanded space at Valley Forge, there is expected to be no wait list (we can sell a maximum of about 167 booths; about 110 booths = about 330 tables as sold at HISTORICON 2009). However, any unsold booth space will be turned into gaming table space for running games until 6 PM on the Vendor Hall level.
4. Re-enactor's Row: Due to space available at Valley Forge, this will not be part of the 2010 convention, but due to location we will have Revolutionary re-enactors. We may expand on this for all time periods for 2011.

### IV -REGISTRATION

1. Registration Database: Any word on updates for this yet, and what will be done?
2. Flea Market: What name is this being changed to? [Heather proposed “Wally’s Basement”, which the BoD approved.] Confirmed that you must be an HMGS member to purchase a table in Wally’s Basement.

### V -EVENTS

1. Event Registration: This opens March 15th (the day after Cold Wars), and the Events Manager has already contacted clubs. We should not have any problem with reduction of gaming tables as previously estimated, due to measurements that have confirmed things better.
2. Flames of War (FoW): Will have a 100-player US Nationals tournament. This should increase attendance by at least an estimated 200 people this year.



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3. Duke Seifried: Returns for his final tour and bow with 14 showcase games as part of his 'End of an Era'. Any word on donations for his expenses? I understand this is a chapter expense, correct? [BoD approved it is.]

4. HMGS War College:

- This year we will have 3 full rooms of seminars (located in the Scanticon Hotel), due to the expanded space at Valley Forge. This, coupled with the fact that we have about 45 speakers already, giving about 75 different seminars (not including the ones that are given twice), means that this is the most EVER for HMGS, and has really broken through the glass ceiling of our educational aspects of the society.

- For a full list of the speakers, go to the website and click on the 'Special Guests' in about a week.

- Due to running three full rooms, a third PC projector is needed to be purchased. Bob volunteers to consult with Jim McWee (who purchased the previous ones) to get the model and then purchase them via Staples or Best Buy.

5. 2010 HMGS Awards Ceremony: This will be on Friday at 7 PM in the Café Soliel in the Radisson Hotel. This is not a dinner type of set-up, only for a Powerpoint presentation and for speakers, etc.

6. Games Workshop: Since the convention is no longer in Baltimore, and due to internal shifts within Games Workshop US (moving to Tenn. Area), they will not be participating at Valley Forge.

7. Special Events: Some tentative details are as follows, but not final yet.

- Swag: Working on some limited swag from companies

- Saturday Night Movie: Might have this as a regular feature (undecided at present)

- Special Tour: (Tentative) Working with the Valley Forge National Park about a discounted admission for HISTORICON attendees as well as a special tour of historic items/relics that are not on display

- Family Activities: Some limited things are being



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planned, but mainly to highlight what is available in the area. One thing that is seriously being investigated is to have a QVC Tour on Friday of the convention, since QVC is in nearby Chester, PA (about 20 mins from the convention center).  
VI -FUTURE HISTORICONS

1. 2011 Theme: "Scots at War" – Scottish Military Heritage Through the Ages. Basically any action involving Scottish forces throughout history. Should be popular theme; Scots heritage surely is!

2. 2012 Theme: "Empires at War" – Colonial Warfare, Imperialism and Gunboat Diplomacy, 1700-1937. Basically covers entire period of colonial warfare of all European countries and America throughout the period up until the Interwar years. Should be another popular theme! Ian Knight has already accepted to be a Guest of Honor.

(Attachment 2)

Fall-In! Report 10 March 2010 By Andrew Turlington – Convention Director

USMCHC – The United States Marine Corp Historical Company is the organization that I am currently working with for FALL-IN! They have a really nice presentation and will also be doing several talks. They will have 8 tables, covering Rev, 1812, ACW, Cuba, WWI, WWII, Vietnam, and Modern. They will be presenting in either civilian dress, or dress blues, not in period uniforms. They prefer to present a more serious look, as they are more geared toward serious research...

I am also in talks with the art vendor that was at FALL-IN! last year. They brought in Ed Mauser. They have exclusive contracts with 5 marines who will be featured in the Pacific series on HBO this month. I don't know if I will have enough funds, but we will see...

Andy

(Attachment 3)

HMGS President, Frank Preziosa, installs the following, effective immediately:

FOC Independent Review

The HMGS President appoints the following special Independent Financial Oversight Committee (IFOC):

1. The HMGS Independent Financial Oversight Committee\* (IFOC) is appointed to conduct an independent review of

(a) HMGS convention contract practices, and



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(b) budget/spending authorization processes and procedures, to determine compliance with HMGS Bylaws and policies, and

(c) actual negotiation, contracting, and spending activities as they deem necessary and appropriate, by HMGS Board of Directors (BoD) Officers, Volunteers, and Members, past and present, and

(d) any other activities, policies, and procedures that they deem necessary and appropriate in their review, HMGS or otherwise.

### 2. The IFOC will

(a) report all findings and recommendations to the BoD by 31 April 2010 for review and comment, or notify the BoD when the findings and recommendations will be reported, if that date cannot be met, and

(b) the IFOC will submit a final approved report for the membership within 30 days of completion,

(c) the final report will be signed by all members of the IFOC signifying their approval.

### 3. During the process,

(a) The I-FOC is authorized to query any parties, access all HMGS corporate records and documents, and consult expert or legal opinion.

(b) All HMGS BoD Officers, Volunteers, and Members, past and present, will provide HMGS documents, records, emails, communications in any form, contracts, etc., to the IFOC, complete and uncensored, as requested by the IFOC, including any appendix, addendums, attachments, enclosures, modifications, revised editions, or any other records related to these items, whether written or in digital form.

(c) Members of the IFOC are restricted from public release of any HMGS Corporate information or documents in any form without specific and official BoD authorization, including any information or documents relating to any ongoing litigation affecting HMGS.

(d) The IFOC will arrange further clarification or coordination from the BoD as appropriate through the BoD President.

\* HMGS Independent Financial Oversight Committee Members are:

James Curtis, Chair

James McWee

James McGaughey